

Gov X Tech NL 2026 Catalogue

Newfoundland and Labrador's technology companies are prepared for Government applications.

Featured Members

Aera	01
atlantiq ai	02
C-CORE	03
Carnegie Learning	04
ClearRisk	05
Mysa	06
Omega 365 Canada	07
OPAS Mobile	08
Pingram	09
PolyUnity	10
SmartICE Monitoring & Information Inc.	11
Spellbook	12
Techleft Solutions	13
TxtSquad	14
Veristart	15
Service Providers	16

Message from the CEO



Dear Members and Partners,

The launch of Gov X Tech NL 2026 is a valuable step for our members, and our ongoing collaboration with the Government of Newfoundland and Labrador. The premise is simple: governments face real operational challenges, and our members are building world-class technology right here in Newfoundland and Labrador. Too often, those two sides don't meet at the right moment. This event is designed to close that gap, through a showcase of local capabilities and dedicated time for direct conversations between potential buyers and local innovators.

The event also builds on broader work by techNL. In December 2025, we released *Scaling Up Innovation Champions in NL* (see QR code below to access full report), a report drawing on procurement practices from leading national and international innovation jurisdictions. Its central idea is that when public spending aligns with local innovation and service providers, the provincial government will gain better services, create jobs, support local innovators, and generate Intellectual Property built in Newfoundland and Labrador that stays here and strengthens the local economy. Gov X Tech NL 2026 is one practical step toward that vision, and we're grateful to the Public Procurement Agency for partnering with us to make it happen.

This catalogue is part of the same effort. Inside, you'll find short profiles of participating member companies, an overview of where their solutions could fit alongside government priorities, and contact information so departments can keep this on hand well after the event is over.

To our members, thank you for the energy you've put into making this happen. To our partners across government, thank you for showing up with curiosity and openness. Modernizing how the public sector and the tech sector in Newfoundland and Labrador work together won't happen in a single morning, but conversations like the ones starting here are exactly what will move us toward a stronger, more collaborative and more innovative Newfoundland and Labrador.

Warm regards,

Florian Villaumé
CEO, techNL

View the *Scaling
Up Innovation
Champions in
NL* Report here





Company Overview

Aera is an ag-tech company building the world's first farming appliance. Our fully automated, fridge-sized system grows fresh, sustainable produce year-round at the point of consumption and is the only indoor system delivering commercial-scale yields while matching the economics of global supply chains while reducing costs, waste, and food miles.

Government Applications

Public institutions such as hospitals, schools, correctional facilities, and education programs could deploy Aera's farming appliances to grow fresh produce on-site, reducing food costs, improving nutrition, increasing food security in remote communities, and supporting sustainability and climate goals while enabling hands-on food education.

WEBSITE

aerafarms.com

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+1 (709) 689-8699

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amy@aerafarms.com

TECHNL INTRO

liam@technl.ca



Company Overview

atlantiq AI is a Canadian artificial intelligence company based in St. John's, Newfoundland and Labrador, specializing in AI-powered capabilities for naval vessel design, architecture, and engineering industry - starting with firms who work on government/defence programs.

atlantiq AI currently support multiple engagements across companies in naval vessel programs in North America and Europe.

Government Applications

GovNL's Department of Transportation and Infrastructure (Marine Services) could use atlantiq AI's modular AI capabilities for ship design across the \$104M Ferry Replacement Program, including accelerating review of vendor proposals for four end-of-life vessels, evaluating hybrid-electric roll-on/roll-off options, and supporting Public Procurement Agency specification development.

WEBSITE

atlantiq.ai

PHONE

+1 (709) 697-6559

EMAIL

nurul@atlantiq.ai

TECHNL INTRO

liam@technl.ca



Company Overview

C-CORE is a Canadian applied R&D organization based in St. John's that delivers advanced solutions in remote sensing, ice engineering, satellite data, AI/ML analytics, defence, and harsh-environment operations for government, industry, and international partners.

Government Applications

The Government of Newfoundland and Labrador could benefit from C-CORE's satellite-enabled monitoring capabilities for proactive wildfire prediction and active fire event monitoring, enhanced iceberg tracking to support tourism and marine safety, and expanded river monitoring to improve flood forecasting and ice-jam risk management.

WEBSITE

c-core.ca

PHONE

+1 (709) 743-7672

EMAIL

vince.payne@c-core.ca

TECHNL INTRO

liam@technl.ca

CARNEGIE LEARNING

Company Overview

Carnegie Learning is an edtech company that uses AI and learning science to personalize education. Its adaptive platforms analyze student thinking in real time, adjusting instruction to fit each learner. By combining AI-driven software, research-based curriculum, and teacher support, it helps make learning more responsive, effective, and student-centered.

Government Applications

Carnegie Learning could support government education systems by deploying its AI-driven platforms in public schools to personalize learning at scale, improve outcomes, and provide real-time insights for educators. Carnegie could also develop a custom curriculum and tailored solution aligned to the province's specific goals, standards, and student needs.

WEBSITE

carnegielearning.com

PHONE

+1 (312) 952-0370

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bmalkin@carnegielearning.com

TECHNL INTRO

liam@technl.ca



Company Overview

ClearRisk is a Canadian cloud software company based in St. John's, NL, providing claims, risk, and insurance management solutions. Used by governments and 70+ public organizations, it streamlines incident reporting, automates workflows, and centralizes data. Its analytics deliver real-time insights, reducing admin work by up to 90% and costs by up to 50%.

Government Applications

Provincial departments and Crown corporations in NL can use ClearRisk to modernize incident reporting, claims, and risk oversight. It digitizes reporting, automates workflows, and centralizes data for better coordination. Real-time dashboards highlight risks and trends, supporting compliance, efficiency, and informed decision-making across government operations.

WEBSITE

clearrisk.com

PHONE

+1 (709) 727-6424

EMAIL

mbowman@clearrisk.com

TECHNL INTRO

liam@technl.ca



Company Overview

Mysa provides smart thermostats and sensors for residential and commercial buildings to drive energy efficiency and operational improvements.

Government Applications

Government owned/operated buildings could install Mysa products to decrease their energy usage across their buildings. Mysa products can also help their facilities management teams to identify and correct issues such as HVAC failures, comfort issues, water leaks, etc.

WEBSITE

getmysa.com

PHONE

+1 (709) 330-2592

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joshua@getmysa.com

TECHNL INTRO

liam@technl.ca



Company Overview

Omega365 provides software and digital solutions for project execution, asset management, document control, risk, cost and resource management, helping organisations manage complex projects and operations more efficiently.

Government Applications

Newfoundland and Labrador Health Services and Public Works could use Omega 365 to manage construction, hospital operations, and major infrastructure projects, leveraging Omega's St. John's office for local support, configuration, and implementation services.

WEBSITE

omega365.com/software

PHONE

+1 (403) 909-5491

EMAIL

arvid@omega365.com

TECHNL INTRO

liam@technl.ca



Company Overview

OPAS Mobile is a proudly Newfoundland-owned and operated digital HSEQ (Health, Safety, Environment, and Quality) platform built for the way Atlantic teams work. Powered by AI, we simplify incident & observation reporting, customizable assessments, fleet management, action item tracking, and compliance metrics. Keeping your workforce safer, right from home.

Government Applications

The Government of Newfoundland and Labrador could use OPAS Mobile's full HSEQ platform to meet its cross-departmental occupational health and safety (OHS) obligations, including digital incident reporting, workplace inspections, contractor compliance tracking, and the annual OHS performance reporting required by Treasury Board.

WEBSITE

opasmobile.com

PHONE

+1 (709) 425-0157

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TECHNL INTRO

liam@technl.ca

Pingram

formerly NotificationAPI

Company Overview

Telecommunications infrastructure for sending and receiving SMS, AI-assisted voice, and email communications at scale.

Government Applications

Government agencies can use Pingram to enable communication with citizens via SMS, email, and AI-powered voice. For example, ServiceNL or municipalities could program reminders and alerts, and enable inbound communications through these channels.

WEBSITE

www.pingram.io

PHONE

+1 (416) 771-8196

EMAIL

sahand@pingram.io

TECHNL INTRO

liam@technl.ca



PolyUnity

Company Overview

PolyUnity Tech Inc. is an Advanced Manufacturing as a Service (AMaaS) provider based in St. John's, Newfoundland and Labrador. We offer end-to-end design, production, and support services using a fleet of machines, advanced materials, and a digital inventory platform, delivering high-quality custom parts on demand through a localized supply chain with faster timelines and reduced costs.

Government Applications

PolyUnity enables government departments to reduce dependence on global supply chains by manufacturing parts locally in NL — on demand. We produce custom components, hard-to-source or discontinued parts, and replacements with long lead times or inflated costs. Our digital inventory platform shortens procurement timelines, improves supply chain resilience, and reduces costs across departments.

WEBSITE

polyunity.com

PHONE

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TECHNL INTRO

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Company Overview

SmartICE offers a suite of climate change adaptation tools that integrate Indigenous and local knowledge of ice with advanced data acquisition, remote monitoring, and satellite mapping for ice travel safety.

Government Applications

SmartICE data improves search and rescue (SAR) response times. Labrador Affairs uses SmartICE data to maintain winter roads, with similar applications for Transportation and Infrastructure. Nearshore ice data also improves fisheries navigation during freeze-up and breakup, while ice monitoring informs Energy and Mines logistics in Labrador West and coastal regions. SmartICE training programs help build economic capacity and resilience in remote Newfoundland and Labrador communities.

WEBSITE

smartice.org

PHONE

+1 (709) 725-0820

EMAIL

charging@smartice.org

TECHNL INTRO

liam@technl.ca



Company Overview

Spellbook is an AI platform used by more than 4,000 teams around the world for commercial legal work that lives inside Microsoft Word. It handles first-pass reviews, redlines, drafting, and playbook enforcement so contract teams can focus on work that matters most. You stay in the tool you already use, approve every edit, and get back up to 75% of the time you're spending on low value work.

Government Applications

Government and crown corp. legal and contract departments can use Spellbook to detect risks, redline documents, draft language, and benchmark contracts for fairness.

WEBSITE

spellbook.com

PHONE

+1 (709) 699-1952

EMAIL

jseward@spellbook.legal

TECHNL INTRO

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TECHLEFT

Company Overview

Families/caregivers of older adults with chronic conditions often lack the tools and real-time visibility needed to confidently manage complex pills regimens, especially when providing support from a distance. Our solution, Pillable, is an innovative hardware and software technology that tracks pill blister pack usage and interprets events using human-centric and AI-enabled features.

Government Applications

NLHS could use Techleft's flagship product, Pillable, to optimize care processes for seniors receiving limited care hours. Medication event tracking is vital in this situation, and Pillable provides visibility to the relevant circle of care, including the agency and family members.

Non-optimized medication usage costs the Canadian healthcare system \$528.4 billion per year. Pillable can help reduce these costs in Newfoundland and Labrador.

WEBSITE

techleft.com

PHONE

+1 (709) 682-8992

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TECHNL INTRO

liam@technl.ca



Company Overview

TxtSquad is a patient engagement platform built for healthcare organizations. We help clinics and care teams connect with patients through AI-powered conversational agents, SMS and voice workflows, and real-time communication tools that improve access, streamline engagement, and support better patient experiences.

Government Applications

TxtSquad can support all NL Health Services by improving patient access and communication across Family Care Teams, screening programs, specialty clinics, and public health services. The platform helps reduce no-shows, cut phone volume, streamline reminders and cancellations, support patient broadcasts, and guide intake or screening workflows through SMS, voice, and AI-powered tools.

WEBSITE

txtsquad.com

PHONE

+1 (709) 769-7155

EMAIL

luke.callanan@txtsquad.com

TECHNL INTRO

liam@technl.ca



Company Overview

Veristart is a safety-technology company that helps organizations control risk, downtime, and operating costs by ensuring only authorized operators use equipment and by enforcing consistent pre-use inspections. By combining operator control with GPS and alerts, we give owners confidence their equipment is used safely, as intended, and where expected.

Government Applications

Municipalities and infrastructure agencies could use Veristart to ensure government-owned equipment is operated only by authorized staff, inspected before use, and tracked using GPS and alerts. This supports safer operations, audit-ready records, and better control of risk, downtime, and public asset costs.

WEBSITE

veristart.ca

PHONE

+1 (709) 691-1877

EMAIL

lou@veristart.ca

TECHNL INTRO

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Service Providers

techNL member companies supporting the Newfoundland and Labrador technology sector through professional services.

ACCOUNTING, TAX & BOOKKEEPING

Audit, assurance, tax preparation, payroll, and full-service bookkeeping providers

BDO Canada LLP · Cloud North Bookkeeping & Tax · Deloitte Management Services LP · Ernst & Young · Keen Payroll & Bookkeeping · KPMG LLP

LEGAL SERVICES

Law firms providing corporate, commercial, litigation, and regulatory counsel

Cox & Palmer · McInnes Cooper · Osler, Hoskin & Harcourt LLP · Stewart McKelvey

BANKING, INSURANCE & EMPLOYEE BENEFITS

Personal and commercial banking, property and casualty insurance, and group benefits advisory.

CIBC · Munn Insurance · Natasha Canam Insurance and Financial Solutions Inc. · Progressive Benefits Consulting Group Ltd. · Wedgwood Insurance Limited

RECRUITMENT, STAFFING & EMPLOYMENT SERVICES

Executive search, professional recruitment, and supported employment services.

Avalon Employment · ANC · Ethree Online Inc. · Evans Consulting and Recruitment Limited · Higher Talent Inc. · KBRS & Meridia Recruitment Solutions · Venor

MANAGEMENT & BUSINESS CONSULTING

Strategy, operations, business development, market research, and sales advisory.

Barrington Consulting · Jennifer Stamp Business Consulting · Morning Strategy · Pedal & Shift · PS Defense · Ridegell Consulting Inc. · Rivet · Thinkwell Research + Strategy

PUBLIC RELATIONS & STRATEGIC COMMUNICATIONS

Government relations, stakeholder engagement, crisis communications, and reputation management.

Caron Hawco Group Inc. · Cove Public Affairs Inc.

Service Providers

MARKETING, ADVERTISING & CREATIVE AGENCIES

Brand strategy, creative development, digital marketing, video production, and integrated advertising.
Dockridge Digital · Intuitive Media · Jac Digital Marketing Agency · Launch Media Co. · m5 Marketing Communications · Perfect Day · Ray Creative Agency · Robot Interactive Marketing · Sevenview Studios · Supreme Creations Inc. · The Idea Factory · Upstream Marketing · WaterWerks Agency

INFORMATION TECHNOLOGY, EQUIPMENT & CYBERSECURITY

IT services, software and web development, advanced research computing, and cybersecurity.
CGI · ACENET · Breton Group · Compusult · IMP Solutions · Pinnacle Networks · Sentinel Institute · Supreme Creations Inc. · Triware Technologies Inc. · Tucker Solutions

MARINE, ENERGY, & ENGINEERING SERVICES

Marine surveying, ferry transport, land surveying and engineering, and project staffing.
AltoMaxx Technologies Inc. · Atlantic XL · Canadian Global Maritime · Design Smith Inc. · Dovre Group · Fugro GeoSurveys · Landmark Surveys & Engineering Limited · Marine Atlantic Inc. · Tiller Engineering

WORKFORCE DEVELOPMENT, TRAINING & COMMUNITY SERVICES

Skills training, newcomer integration, and programs supporting underrepresented groups in the workforce.
Amal Youth & Family Centre · Bluedrop ISM · Get Building · Training Works Inc. · Equiforce (previously Women in Resource Development Corporation)

OTHER

Service providers who offer services outside of the previous categories.

Eastern Audio Limited · HVAC Specialties Inc. · L | S Real Estate Group